

## Industry Rates-Light Microscopy, Prep, Analysis

<b>Client Service Rates (You do the work)</b>			
<b>Unit</b>	<b>Service</b>	<b>Per Unit</b>	<b>Details</b>
Per hour	User Training (All Services)	\$ 140.00	PLUS applicable workstation or bench fees
Per day	Staining Bench, Daily Use Fee	\$ 36.00	-Materials fee-covers buffers, plasticware, gloves etc
Per slide	+ add per slide IF reagent fee (does not include primaries)	\$ 3.00	-Materials fee specialized immunoreagents
	+ IHC per slide reagent fee (does not include primaries)	\$ 8.00	-Materials fee if we supply IHC kit
	+ Simple Stain reagent fee (H&E, Toluidine etc)	\$ 0.50	-Materials fee if we supply IHC kit
Per hour	Nikon Ti2e Spinning Disk Imager	\$ 64.00	-Flat rate-instrument time
Per hour	Zeiss Imaging (Lumar or AxioImager Z1)	\$ 32.00	-Flat rate-instrument time
Per hour	Paraffin Microtomes (Leica)	\$ 20.00	+ User must purchase materials
per hour	Imaris, Image Pro, Nikon GA3 Any time of Use	\$ 24.00	-Workstation rate
per night 5PM-8AM	Image Pro Remote Use-Overnight Discount	\$ 100.00	-Workstation time, applies to 2D Image Pro only
Weekend Fri to Mon	Image Pro Remote Use-Weekend Discount	\$ 200.00	-Workstation time, applies to 2D Image Pro only

<b>Staff Full Service Rates (We do the work)</b>			
<b>Unit</b>	<b>Service</b>	<b>Per Unit</b>	<b>Details</b>
Per hour	Base Technical Rate-Misc Services	\$ 100.00	-Miscellaneous Technical work
Per Block	Paraffin sectioning per block setup	\$ 4.00	-Setup and trim block
Per Slide	Paraffin sectioning -section cost PER BLOCK	\$ 4.00	-each <b>block</b> cut i.e. \$8 for 2 samples/slide
Per Sample	Process & Embed *External Service	by quote	-Subject to facility going rate
Flat Rate	Establish new antibody or staining method	\$ 1,000.00	-New antibody or sample type, max 3 attempts
Per Run	Immunofluorescence Run (using established method)	\$ 560.00	+ \$4.50 per slide reagent costs
Per Run	Immunohistochemistry Run (using established method)	\$ 560.00	+ \$9 per slide reagent costs
Per Slide	Simple stains (H&E, Toluidine blue, Calcofluor)	\$ 4.00	-Minimum 10 slides
Per Slide	Special Stains (Trichrome, PAS)	\$ 20.00	-Minimum 10 slides
Per hour	Zeiss Imaging (LUMAR or Imager Z1)	\$ 132.00	-Flat rate-instrument included
Per hour	Nikon Ti2e Spinning Disk Imaging	\$ 164.00	-Flat rate-instrument included
Per hour	Image Processing +Analysis, (Established method)	\$ 124.00	-Flat rate-instrument included
Per hour	Analysis-setup/macro writing (Full rate)	\$ 124.00	-Flat rate-instrument included

<b>Visium Spatial Genomics - Sectioning, Staining &amp; Imaging Prep (Genomics work is separate)</b>			
<b>Unit</b>	<b>Service</b>	<b>Per Unit</b>	<b>Details</b>
Per attempt	Visium H&E Method Testing	\$ 150.00	-1 attempt, includes cutting, imaging
Per 2 Tissues	Visium CytAssist by H&E Method, 2 samples	\$ 480.00	-1 slide, includes cutting, imaging
Per 2 Tissues	Visium CytAssist by H&E Method, 4 samples	\$ 835.00	-4 slide IN ONE DAY, includes cutting, imaging
Per attempt	Visium IF Troubleshooting	\$ 350.00	-1 slide of 4 conditions, includes cutting, imaging
Per 2 Tissues	Visium CytAssist by IF Method, 4 samples simultaneous	\$ 700.00	-2 tissues using established antibody
Per 4 Tissues	VisiumCytAssist by IF Method, 4 samples simultaneous	\$ 1,131.00	-4 tissues IN ONE DAY using established antibody